

NORTHERN EXPOSURE

Petroleum News marketing & advertising brochure



Northrup named director of Alaska's Division of Oil and Gas

HiCorp conducts geohazard survey at Federal waters of Cook Inlet

State has Marathon, Petro Star 80K findings out for comment

Cook Inlet Energy submits PDDs for Redoubt, West Mackenzie River



Oil & gas companies investing in Alaska's future

The Explorers, an annual publication from Petroleum News



Alaska investigates banks on ESG policies? Alliance elects board

Drilling Bear 1

Willow construction on NS

Hydrate testing on NS

Petroleum News Delivers

You've heard that newspaper and magazine ads "create awareness" and tell the marketplace you're a player. That's especially true when you advertise in a publication that has become an industry institution — like Petroleum News.

But creating awareness isn't all Petroleum News does for you. We go "beyond advertising" to market your business.

For example, Petroleum News' contracted advertisers are included in the Arctic Oil & Gas Directory, a full color magazine that companies in Alaska turn to when they are ready to purchase goods and services. The Arctic Oil & Gas Directory gives you the chance to promote your business through articles, briefs, photos, and listings describing what you have to offer. There's more. You would also be included in Petroleum News' weekly list of service and supply companies doing business in the region — and receive additional exposure in spotlights and news briefs (Oil Patch Bits) adjacent to the list. Plus you'd be listed in co-op ads congratulating companies on discoveries, field start-ups, welcoming new execs, etc.

And many of our contracted advertisers qualify for free Q&A profiles in the Arctic Oil & Gas Directory and electronic ads on our web site, www.petroleumnews.com.

So how do you become a contracted advertiser and get more exposure for your business? Start by turning the page...

Becoming a contracted advertiser

To become a Petroleum News 'contracted advertiser' and gain the valuable marketing benefits described herein you simply have to agree to run 12 ads of any size over a 12-month period. In return we'll give you this additional marketing exposure:

Exposure in the weekly Petroleum News

- You make the List
- Your employees are spotlighted
- Your news gets in Oil Patch Bits

OIL PATCH BITS

Kinemetrix Energy signs contract with Kinemetrix Energy

An Oil Patch Bits advertisement for Kinemetrix Energy, featuring a photo of an industrial facility and text describing a contract for a new plant in Indiana.

EMPLOYEE SPOTLIGHT

AIFCO announces Audean as its 2014 leader

An Employee Spotlight advertisement for AIFCO, featuring a photo of Audean and text celebrating their leadership.

Companies involved in Alaska and northern Canada's oil and gas industry

A directory-style advertisement listing various companies in the oil and gas industry, organized by letter (A, B-F, G-M, N-P, Q-Z).

Exposure in the Arctic Oil & Gas Directory

COMPANY LIST

A collage of content from the Arctic Oil & Gas Directory, including news items like 'ASTAC Annual Meeting's Return to In-Person' and 'ASTAC awarded \$30.9 USDN Reconnect', and photo features of industrial equipment.

- Your news gets featured
- Company photos promote your business
- You're included in the buyer's guide

LISTINGS SECTION

Exposure in co-op ads for your customers

As a contracted advertiser your company would be listed in the co-op ads that run at least 10 times a year in Petroleum News, congratulating oil companies for new discoveries, field start-ups, entering Alaska, and welcoming new oil company presidents or managers to the state.

CO-OP ADVERTISEMENTS

Congratulations ConocoPhillips!

A co-op advertisement congratulating ConocoPhillips on a new discovery, featuring a photo of a wellhead and a congratulatory message.

If your annual contract exceeds \$7,100

We'll profile your company We'll have our writers work with you on a two-page Q&A company profile that will appear in the Arctic Oil & Gas Directory. Afterwards, you can frame it or use it as a company brochure or flyer.

We'll give you free online advertising. When Petroleum News readers click on articles each week they will see your ad, which will appear in rotation on the current story pages. The size of your annual contract determines the size of your online ad.



Doing business in Alaska or Canada's Arctic? Don't be left out of Petroleum News.

Petroleum News is a weekly oil and gas newspaper based in Anchorage, Alaska, that is distributed in both a traditional print format and online as an eBook and in Html.

The newspaper's primary news coverage area is Alaska's oil and gas industry. Core readership is in Alaska, where Petroleum News captures 95% of the professionals and executives in the oil and gas industry, along with approximately 70% of the executives in related government, transportation and construction sectors.

The newspaper's secondary audience is in the Lower 48 states, Canada and Europe, targeting individuals whose companies or agencies are involved in Alaska.

Why Petroleum News is best for you

The edge Petroleum News has over other publications is the excellence and timeliness of its news, 90% of which is generated by a cadre of experienced writers — versus reprinting wire services stories or industry puff pieces.

Our writers scout for news the old-fashioned way — digging through agency files, scrutinizing SEC filings, and developing contacts within oil companies — because industry executives want the latest, most insightful news. They don't have time to waste on dated information reprocessed to fit an editorial calendar compiled months earlier.

Why is no editorial calendar better for you?

Because your ad has a better chance of getting noticed in a newspaper that is being read. The alternative is placing ads in publications that surround your message with stale, repackaged 'news' designed to hook advertisers, not readers.

Conferences = MORE EXPOSURE

Conference distribution gives advertisers more exposure. Ask our sales representatives for the schedule of local, national and international conferences Petroleum News will be distributed at in the next year. It is updated monthly for your convenience.

Add a hotlink to your ad

A hotlink to your web site can be placed in your ad in Petroleum News' online edition at no extra charge. Email production@petroleumnews.com for details.

Contact Information

Petroleum News
Petroleum Newspapers of Alaska (PNA)
P.O. Box 231647
Anchorage, Alaska 99523
Main phone: 907.522.9469
www.petroleumnews.com

General information & specs

Effective date: Rates effective January 1, 2023

Frequency: Petroleum News is a weekly, full color, tabloid newspaper; publication date is Sunday, but it is posted at www.PetroleumNews.com the Friday before.

Deadline: Space reservation deadline is 12 days prior to the Sunday publication date; ad copy is due 10 days prior to publication date.

Non-profit, political and legal ads: 30% off open rates.

Printing/mechanical specifications: Petroleum News is printed on 27# newsprint stock using an 85-line screen. The page trim size is 11 1/2" x 16."

Inserts accepted: Ask our salespeople for details.

Production specifications: Ads should be submitted electronically. Files must be at least 300 dpi. The image should be the same size as the space reserved. We prefer PDFs but we'll also accept EPS files with fonts outlined, JPEG and TIFF files. All layers and transparencies must be flattened in submitted material. We'll also accept Quark and InDesign files as long as all art and fonts are included.

Production charges: \$80 flat fee (for ads not camera-ready).

Placement: You are given the opportunity to request placement in a specific section of Petroleum News. We will make every attempt to meet your request but cannot guarantee placement unless you secure it with a 10% surcharge.

Reserve right to reject ads: We reserve the right to reject any advertising we deem objectionable.

Advertising agencies: Approved advertising agencies will receive a 15% discount on the net price.



petroleumnews.com

Advertising Contact

Renee Garbutt, Circulation Manager/

Advertising Sales Representative

Phone: 281.978.2771 – direct line

Email: reneeagarbutt@petroleumnews.com

Advertising Rates

SIZE	1X RATE	6X RATE	12X RATE	26X RATE	52X RATE
Full Page	\$2,045	\$1,945	\$1,840	\$1,735	\$1,635
1/2 Page	\$1,475	\$1,395	\$1,330	\$1,255	\$1,175
1/3 Page	\$1,130	\$1,075	\$1,015	\$960	\$895
1/4 Page	\$790	\$755	\$715	\$670	\$635
1/8 Page	\$585	\$555	\$530	\$510	\$495
1/12 Page	\$490	\$470	\$440	\$395	\$365
Banner	\$395	\$380	\$360	\$340	\$320

Add \$200 per additional process or spot color.

Add \$400 for four-color process.

Advertising Dimensions

SIZE	WIDTH	HEIGHT
Full page	9.818" (4 col)	15.25"
1/2 pg (island)	7.3" (3 col)	10"
1/2 pg (horiz)	9.818" (4 col)	7.5"
1/2 pg (vert)	4.818" (2 col)	15.25"
1/3 pg (horiz)	9.818" (4 col)	5"
1/3 pg (square)	7.3" (3 col)	7.25"
1/4 pg (horiz)	9.818" (4 col)	4"
1/4 pg (vert)	4.818" (2 col)	7.5"
1/4 pg (square)	7.3" (3 col)	5"
1/8 pg (horiz)	7.3" (3 col)	2.5"
1/8 pg (vert)	2.3" (1 col)	7"
1/8 pg (square)	4.818" (2 col)	3.75"
1/12 pg (horiz)	4.818" (2 col)	2.5"
1/12 pg (vert)	2.3" (1 col)	5"
Banner (horiz)	4.818" (2 col)	1.75"
Banner (vert)	2.3" (1 col)	3"